

We wish you a Merry Christmas

DECEMBER

And a Happy New Year

A WORD FROM OUR CHAIRMAN

OPERATIONS

NOVEMBER HAS BEEN A BUSY MONTH FOR US AS WE ENTER THIS HECTIC TIME OF THE YEAR IN THE BUILD UP TO THE FESTIVE SEASON. BOOKINGS FOR FUNCTIONS AND EVENTS ARE STRONG SO WE ARE LOOKING FORWARD TO A FURTHER BOOST TO OUR PLEASING POST-COVID RECOVERY.

OUR RECENT FURTHER UPGRADES TO OUR RESTAURANT AND NEW MENU LAUNCH DURING NOVEMBER, HAVE PROVEN TO BE VERY POSITIVE FOR US. WE HAVE RECEIVED MANY COMPLIMENTS AS TO THE GREAT RANGE ON OUR MENU AND THE QUALITY OF MEALS WE ARE PROVIDING. ANDRE, BLAIR, MICHELLE AND THEIR RESPECTIVE TEAMS ARE TO BE CONGRATULATED ON THEIR ACHIEVEMENT IN MAKING OUR RESTAURANT, A REAL DINING VENUE OF CHOICE. AS MEMBERS WE SHOULD HAVE NO HESITATION IN RECOMMENDING OUR RESTAURANT TO FAMILY AND FRIENDS.

WE ARE CURRENTLY WORKING ON FURTHER DEVELOPMENT PROPOSALS WITH A VIEW TO FURTHER STRENGTHENING OUR POSITION AND SECURING THE FUTURE OF OUR CLUB FOR MANY YEARS TO COME. WE HOSTED A VISIT FROM OUR BANKERS DURING NOVEMBER, WITH BOTH OUR TSB ACCOUNT MANAGER AND HIS REGIONAL MANAGER. THEY HAD NOT BEEN TO SEE US FOR ABOUT 2 YEARS AND WERE AMAZED AT THE DEVELOPMENT OF THE CLUB IN THAT TIME. THEY COMMENTED ON HOW WE HAD ACHIEVED OUR UPGRADES AND DEVELOPMENT, FUNDED FROM EARNINGS AND WITHOUT THEM INCREASING THEIR LOANS TO US. IN WARREN JONES' (ACCOUNT MANAGER) OWN WORDS AND I QUOTE " OF ALL THE ACCOUNTS I MANAGE, YOUR CLUBS PERFORMANCE IN TURNING THE BUSINESS AROUND, IS RIGHT UP THERE AS A REAL SUCCESS STORY." THIS WAS

BOTH PLEASING AND HEARTENING FOR US TO HEAR. GERALD REGULARLY UPDATES THE BANK ON OUR FINANCIAL PERFORMANCE AND ASSOCIATED ACTIVITIES AND HIS COMMUNICATION WITH THEM HAS GREATLY STRENGTHENED OUR RELATIONSHIP. IN SHARING OUR DEVELOPMENT PLANS WITH THEM THEY WERE VERY QUICK TO TELL US NOT TO BE RESTRICTED BY FUNDING AS THEY WERE HAPPY TO PROVIDE ADDITIONAL FINANCE SHOULD WE REQUIRE IT. THIS IS A GREAT POSITION TO BE IN, KNOWING WE HAVE THE FULL SUPPORT OF OUR MAJOR FINANCIERS.

AFTER ABSORBING THE LAST TWO INCREASES IN BEVERAGE PRICES, ONE A BREWERY PRICE INCREASE AND THE OTHER A GOVERNMENT EXCISE DUTY INCREASE, WE HAVE FOUND IT NECESSARY TO MOVE SOME OF BAR PRICING UP. WE HELD OUR PRICING, DESPITE THESE INCREASES EARLIER THIS YEAR, AS PART OF OUR RECOVERY FROM COVID STRATEGY. GROSS PROFIT PERCENTAGES HAVE DECLINED AS A RESULT AND IF WE ARE GOING TO CONTINUE TO FURTHER DEVELOP THE CLUB AND REPLACE OLD PLANT AND EQUIPMENT, WE ARE FORCED TO PASS ON AT LEAST SOME OF THESE INCREASES. IT IS STILL OUR SERIOUS OBJECTIVE, TO MAKE OUR CLUB ATTRACTIVE TO MEMBERS FOR SOCIALISING, REFRESHMENTS AND DINING AND WE WILL MAINTAIN THAT OBJECTIVE. WE HAVE ALSO DECIDED TO OPEN THE CLUB EARLIER WITH OUR OPENING HOURS TUESDAY TO SATURDAY INCLUSIVE BEING BROUGHT FORWARD TO 10.00 A.M. THESE CHANGES ARE EFFECTIVE IMMEDIATELY. ON SUNDAYS THE CLUB IS OPEN FROM 9.00 A.M.

FINANCIAL

OUR OVERALL FINANCIAL PERFORMANCE, CONTINUES TO BE PLEASING. WE HAVE FURTHER CLOSED THE GAP IN THE DOWNTURN IN TURNOVER THIS YEAR AND OUR YEAR TO DATE INCREASE IN PROFIT CONTINUES TO BE VERY SATISFACTORY. OCTOBER WAS A RELATIVELY QUIET MONTH HOWEVER WE MANAGED TO PRODUCE ANOTHER SATISFACTORY BOTTOM-LINE RESULT. BAR AND RESTAURANT RESULTS CONTINUE TO BE PLEASING, HOWEVER WE ARE NOT SATISFIED WITH OUR GAMING RETURNS AND CURRENTLY WORKING ON PLANS TO ADDRESS THIS. WHILST WE DO NOT WANT TO BE RELIANT ON GAMING, WE DO HAVE CONSIDERABLE INVESTMENT IN THIS SECTOR AND NEED TO PRODUCE BETTER RETURNS. TO THIS END WE HAVE DECIDED TO UPGRADE A FURTHER SIX OF OUR GAMING MACHINES, MEANING TWO THIRDS OF OUR MACHINES WILL NOW HAVE BEEN UPGRADED IN THE PAST TWO YEARS. THE LATEST NEW GAMES WILL BE INTRODUCED EARLY THIS MONTH. WE WILL ALSO MODERNISE THE GAMING ROOM AND INCREASE OUR SERVICE AND SUPPORT TO THE ROOM. THE COSTS OF THESE CHANGES WILL BE CLOSE TO \$40K, WHICH WE WILL FUND FROM INCOME.

IT WAS NOTED DURING OUR MEETING WITH OUR BANKERS, WE HAVE, OVER THE LAST 2 COMPLETED FINANCIAL YEARS, SPENT CLOSE TO \$250K ON CAPITAL EXPENDITURE AND \$80K IN REPAIRS AND MAINTENANCE, WHILST AT THE SAME TIME REDUCED OUR BANK BORROWINGS. AGAIN THEY COMPLIMENTED US ON OUR PERFORMANCE IN THIS RESPECT.

CONGRATULATIONS

WE ARE PLEASED TO ANNOUNCE, ONE OF OUR ESTEEMED MEMBERS AND FORMER PRESIDENT OF OUR CLUB, RICHARD CROSS, HAS RECENTLY BEEN INDUCTED INTO THE PROPERTY LAW SECTION HALL OF FAME WITHIN THE NZ LAW SOCIETY. WE UNDERSTAND THIS SECTION IS NEWLY CREATED WITHIN THE LAW SOCIETY AND RICHARD IS A FOUNDATION INDUCTEE. OUR HEARTIEST CONGRATULATIONS TO YOU RICHARD, A WELL DESERVED HONOUR FOR YOUR MANY YEARS OF SERVICE TO YOUR PROFESSION AND SPECIALITY IN THE PROPERTY LAW FIELD. RICHARD HAS FOR MANY YEARS AND STILL DOES VERY GENEROUSLY ASSIST US WITH HIS EXPERTISE AND LEGAL ADVICE.

SEASONS GREETINGS

AS THIS IS OUR LAST MONTHLY REPORT FOR 2020, WE TAKE THIS OPPORTUNITY TO WISH ALL OUR MEMBERS, A MOST ENJOYABLE CHRISTMAS AND A HAPPY, HEALTHY 2021. I DON'T BELIEVE ANY OF US WILL BE SAD TO SEE THE END OF 2020. THE YEAR WILL OF COURSE ALWAYS BE REMEMBERED FOR THE DISRUPTION TO OUR LIVES FROM COVID 19 BUT THE IMPACT OF DROUGHT CONDITIONS AND RECENT FLOODING IN OUR CITY, HAS CONTRIBUTED TO US ALL LOOKING FORWARD TO FAREWELLING 2020.

WE, YOUR COMMITTEE ALSO REITERATE OUR SINCERE THANKS TO YOU OUR MEMBERS WHO SUPPORT YOUR CLUB SO WELL. WE AND OUR MANAGEMENT AND STAFF CAN ONLY DO THE WORK BEHIND THE SCENES AND ENDEAVOUR TO PROVIDE YOU WITH GOOD SERVICE. IT IS YOU, OUR HIGHLY VALUED MEMBERS, WHO WILL ENSURE OUR SUCCESS THROUGH YOUR PATRONAGE AND SUPPORT. ENJOY THE REST OF THE YEAR AND THE FESTIVE SEASON. KIND REGARDS, LLOYD

The Manager's Message

As we have made it to the end of the year, we are very delighted that we made it in such good fashion. We are thrilled that this year is almost behind us and we can start looking at 2021, I can't think of many (or any) people that would call 2020 a great year.

But here we are in December and we are happy to see the end of 2020.

This December we have a lot of great things happening, like our xmas festival on the 13th, this is going to be great for EVERYONE, there is something for everyone to do. Have a wine, a beer, something to eat, listen to great music or just keep the kids or grandkids entertained. We are looking forward to this event and hopefully the weather plays its part.

We are also getting geared up for our first ever xmas day lunch and we are well over the 200 mark for this event, so everyone that is coming will be in for a special treat this year. Please do remember that the club is not open on xmas day for anyone else, just the people that are having lunch there.

Unfortunately, after almost two years, we have had to increase our drinks prices, but we have been very smart at how we are doing it and not everything has gone up. We are still trying to battle the increases but thank you for understanding.

The Manager's Message

The new menu launch has been well received and the restaurant and its few changes looks great and works well. I would also like to thank the committee for this year, as its been a tough year for them too, we have had to make some serious decisions and battle through a lot. But we made it out the other side with our heads held high. It has been a pleasure to work together this year and we have achieved a lot in my eyes.

Thank you to all the members that have kept on supporting the club. Without you, we won't be a club and we can't be who we are and where we are, so Thank You once again and I look forward to 2021.

Lastly, I would like to thank all my staff for all their effort this year. It was touch and go and there was a lot of uncertainty at

times. But we kept our heads high and we battled the unforeseen. We had a few staff come and go and even lost some staff due to covid, but still we carried on. We would not be able to be here without the hard work and dedication from all of you. I would however like to make special mention to Lorraine, Michelle and Blair, thank you for ALL the extra hours, days, minutes of your lives that you offered up to not be with your family but helped me keep things rolling and getting us to where we are today. I hope everyone has a great xmas and new year and I look

forward to seeing everyone around the club during the xmas

season.

Till 2021.

Happy dayz.

VA

Greendale Services Association

Isn't it great to be back in the Club with Lorraine and Michelle leading their teams! The service is top rate, the smiles and support are always there and the new staff are focused and working at top pace. We should all be thankful for the professionalism on show in the way that Lloyd and the Committee, and Andre and his staff have managed during the 'lockdown'. All the way through the 'dark days' they had their thinking caps on to make sure that at every opportunity they provided outstanding service to members of the Club.

The whole Club is seeing the results and benefit of their efforts. Whilst enjoying a meal in the restaurant last Friday night, the restaurant was almost completely full with groups of people coming and going, some Christmas functions obviously in full swing, and the place was buzzing. The new menu is great and frankly we would highly recommend the Club being your first choice when going out for a meal over the festive season. Thanks and well done to all of the staff.

We had 2020 planned as our year to get the bureaucracy related to our existence and role sorted, and despite the 'speed bumps of Covid we have achieved it all. 2021 will be focused on building our numbers, increasing the welfare services we provide, and all the while continuing to make our mark in the community with the initiatives we lead related to

remembrance.

A highlight in November was Father Bill's Remembrance Day Service at the Chapel at Crownthorpe. This is always a great service and occasion and this year Father Bill focused on the sacrifices made by too many sailors for our peace and freedom. This service is one to put in your diary for 2021. The photos highlight the flag bearers for the day.



Greendale Services Association

Still to happen this year we have the Christmas BBQ on 5 December 2020 with the wider Club membership. We will be joined by the HB branch of the Vietnam Veterans Assn and the Napier Branch of the Ex Navalman's Assn. Then put 12 December 2020 in your diary as that will be our Christmas visit to the Ex Navalman's Club and that always has the potential to get 'messy'. LOL.

We are already well into planning our major commitments in 2021. Our Schools' are all on board for both the 'Spirit of Anzac' Speech Competition and the Commemoration, and then of course our ANZAC Day Service at the Taradale Club on 25 April. In addition, we are looking to plant trees for both WW2 and more recent 'fallen heroes' from our District at the Taradale Services Cemetery on Arbor Day - 5 June 2021. There is much much more including getting a Welfare Committee going so we can support those, particularly within the Taradale Club, who may be in need of some assistance. It is very exciting stuff.

Please note you do not have to have served in the Armed Forces to be a member of our association. If any of what we have included here interests you please join us in working for our Taradale Community.

On behalf of the GSA team we wish you all a very enjoyable festive season which hopefully will include time with your wider whanau. We are so very lucky!! Thanksgiving in the USA will probably lead to another increase in deaths from Coronavirus but we can do it relatively safely in comparison with most of the world. So enjoy, but above all be safe on the roads and wherever you are as we all want to be back here in 2021!

Merry Christmas and Happy New Year from the Greendale Services Association Team



POOL 8 BALL



We had our club champs mixed pairs on Sat 14th November which was won by Tony Gempton and Wendy Periam. We had 10 teams competing and was a very competitive and enjoyable day.November 8th and 9th saw us hold our Annual Open Pairs Competition which we had a massive 80 entries from all over the North Island. This was won by Phyl Wilkinson and Chris Morgan from Tokoroa A huge thank you to those in our 8 Ball Adjunct who gave their time to help put this successful tournament together, so much goes on behind the scenes to make this tournament run smoothly and our visiting pool players were very thankful all went smoothly. It is this that keeps our visitors coming back each year and supporting our 8 Ball tournaments.

This coming year is looking like a normal year, meaning its chock full of tournaments to attend, of which are well supported by our members. Not to mention the hotly contested club champ days I'd also like to take the opportunity to thank those who travel around the country to fly the Taradale club

flag and play up to other host clubs hospitality

The year calendar will be up on our notice board for all to check out, to plan accommodation Id like to thank you, the club patrons for being patient at times of club high usage and respectful of our play during these tournaments, We notice and appreciate it!

To our pool members:

The pool improvement of some is impressive, but the attitude of ALL of our little group is what makes it

special.

Above all enjoy what you do, and influence others to do the same



Cheers Jason Collins Pool President





After much delay, the long awaited race day finally happened on Sunday 8 November when a busload of very excited punters headed off to the Hastings Racecourse for the Waipukurau race day. The buffet lunch was excellent, and many a bet was laid - some got lucky, some didn't, but the day was enjoyed by all.

The next on-course race day is scheduled for July 2021, and another Punter's Party at the Taradale Club is also in the planning.

If you wish to become a member of the Racing Adjunct, subs are \$10/year per person. Contact Jean Donnelly (Jeanie.d@xtra.co.nz) for further information.





SEASONS GREETINGS TO ALL

Well as we come to the end of this crazy year.... a sad and tough for many, 2020, we need to enjoy and appreciate what we do have around us.... our family, our health, but moreso, our freedom at this time.
Being able to get out when we are able to, to wet a line or three, catch a few fish and have a good feed, a laugh and enjoy what we love doing. We tried a 2 week fishing comp, giving members the chance to utilise the weekdays beautiful weather and seas, to see who could get the biggest snapper. Of course the weather gods had other plans and most days were so so, however, 4 fish were weighed in over the 2 week window, and all who participated enjoyed doing this comp.
The heaviest went to Jackie Gudgeon with a 7.660kg snapper.. first fish in and a beauty to boot....

We followed our 2 week comp with our normal fishing Sunday where 7 Kahawai, 6 Gurnard and 2 snapper were weighed, and of course, ended

it all with our fresh fish cook up, bevvies and laughs. Hopefully we can squeeze one more in before we settle into the silly season, info etc will be emailed out as usual.

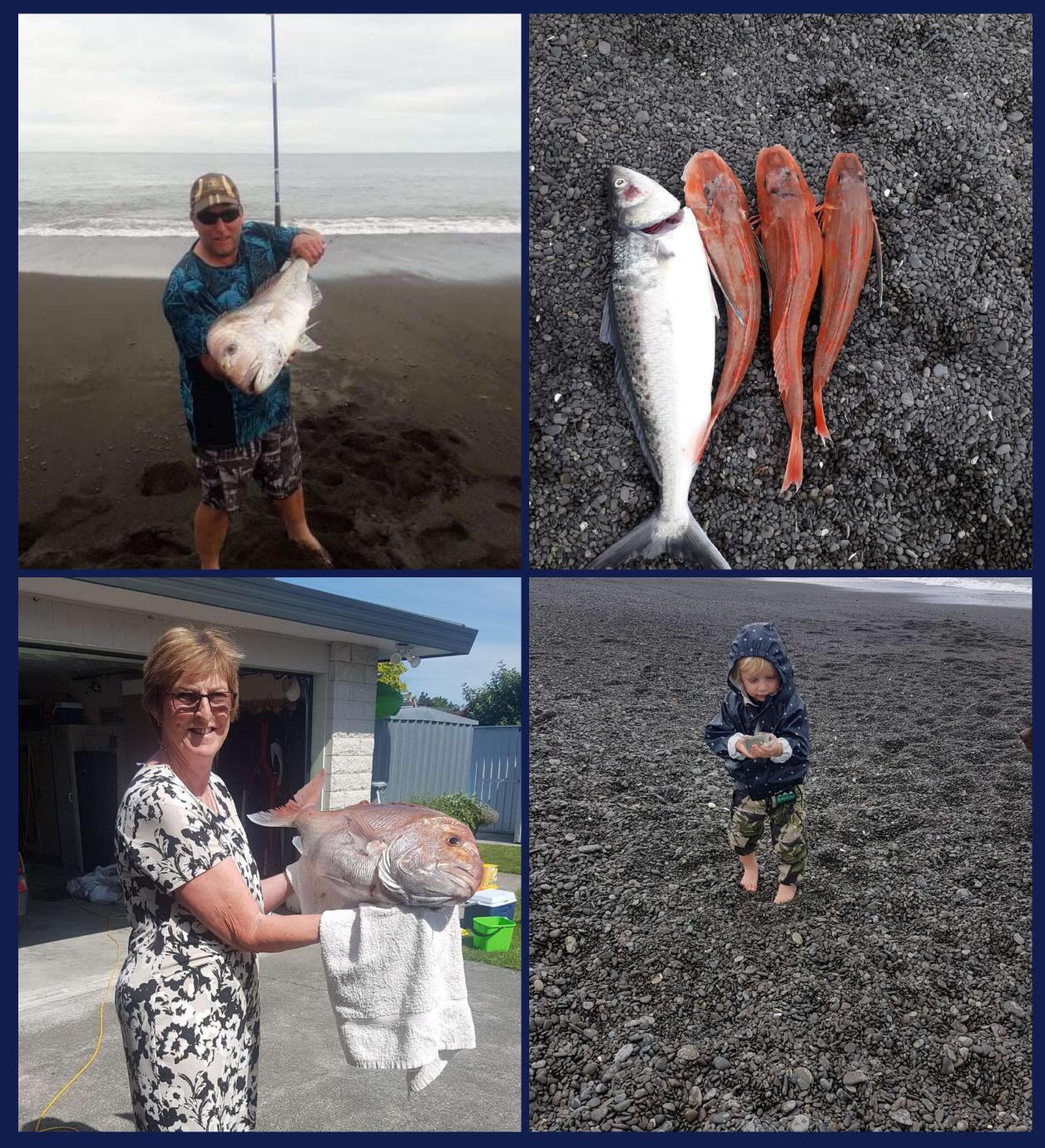
Keep safe and have an enjoyable Xmas break and here's hoping 2021 is a better year.

Tight lines Nikki & Dion

A few pics of catches over the past few weeks....

Dion's pre-comp catch - 8.8kg!

Dion's catch from the weekend



Snapper Comp Winner - Jackie's 7.66kg!

Lokan and his First Catch



Michelle with a Spotted Smooth Hound

Russell Cornish with his 4.5kg Catch



Sharon + Garry Miller 2.3kg + 3.8kg



SUN 13 DEC 11AM-4PM CHRISTMAS FESTIVAL

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Have a jolly holly holiday season in our Christmas Festival!!

HEAPS OF AWESOME ENTERTAINMENT FOR CHILDREN

FABULOUS FOOD OPTIONS

FANTASTIC BREWERIES & WINERIES TO TASTE AND ENJOY LIVE MUSIC \$5 per adult Free entry for 1 child per ticket-holding adult \$2 per extra child

DJ FROM 8PM FREE BUBBLY AT MIDNIGHT



FREE ENTRY



SAT 19 DEC 7PM START



Christmas

WED 30 DEC [BAR ONLY] 10AM - 7PM THU 31 DEC [BAR] 10AM CLOSE THU 31 DEC [RESTAURANT] 5PM - CLOSE FRI 1 JAN [BAR] 10AM - 9PM | RESTAURANT 5PM - 8PM SAT 2 JAN [BAR] 10AM - 9 PM | RESTAURANT 5PM - 8PM SUN 3 JAN [BAR ONLY] 10AM - 6PM FROM TUE 5 JAN OUR NORMAL BUSINESS HOURS RESUME