From the Boardroom January 2023 meeting

Your Committee met 31 January 2023

Committee Resolutions were all voted in unanimously. Those that are of interest are:

The Committee noted that Ron Sim, our caretaker for several years, will retire on 22 Feb 23. Ron has done a fantastic job over the years and I am sure as he sips quietly on a beverage he will look with pride on a number of improvements done by him. We thank him and wish him well.

We are actioning a number of R & M issues around the Club to bring it back up to standard. The potholes in the car park are slowly being dealt to and we plan on repainting the front entranceway to tidy up the flaking paint etc. and make our first impression better to members and visitors.

We acknowledged some huge cost increases likely to occur this year and will factor these into our FY 2024 budget plans. Insurance is likely to rise 20% (someone has to pay for the floods up north), electricity was going to be a 56% increase but in changing suppliers we have kept that to around 30%. Rates, as you will be aware, are up 14% and interest rates have risen from 3.75% to 6.5% an increase of 73%. The latter all the more reason we need to repay debt and be more in control of our own future.

On the brighter side we are now able to market the Fantail room for larger functions and the Weka Room is now fully operational and enquiries' are good. Members post covid are returning but we remain behind pre covid activity especially in the Dining where we have excellent chefs serving to a great menu.

The management team have de-cluttered the building so much so we have ceased to hire a storage container at \$110 per month. They have also cancelled a Spec Tank rental at \$230 per month no longer required. We are looking at other areas on how we can do it better and how we can reduce costs.

There are a number of concerts coming up and we are going to number professionally (Ross Probert Signs) the motor home parking area and will house up to 56 motor homes for each concert. These people will use the club for eating (including breakfast) and drinking and will be a valuable source of revenue.

Capital Spend

Year to date we have spent \$78k on capital items. The main items being - a new roof to prevent the leaks, a new commercial stove (the old one blew up) and the completion of the Weka Room.

We had a very good meeting with Outdoor Bowls 1 Feb 23 and we reviewed the long term capital plan for Outdoor Bowls where a way forward was agreed to including green replacements the first planned for 2030. Thanks to all those involved.

Special Thanks

We were very impressed to learn of the excellent efforts of Les and Sheryl Glock and their team of helpers and the work they do in introducing newcomers to Outdoor Bowls Adjunct and therefore the Club. Well done and thank you.

Possible New Adjunct

Christian and I met with Cossie Wine Club, which has grown in size over the past year due to its excellent leadership. The out come is that there are advantages for both sides in the Cossie Wine Club becoming an adjunct. Their management team will discuss it and come back to us. If you would like to know more please contact myself or Robyne in the office and we will direct you to the Cossie Wine Club team.

Adjuncts and Associated members

We will be publishing via this medium a Adjunct report later in February.

Inflation

It has not gone away. **Please be accepting of price changes.** We are doing what we can to keep the cost down but we are living in times not seen since the 1980's.

TSB Visit

We can confirm that our main banker **TSB will be visiting us on 16 Feb 23.** This is part of their normal annual reviews that were not done by a physical visit in the past two years due to Covid. They will be visiting their other customers in the area as well. Our bank is well aware of the hospitality industry issues and will be looking to get confidence face to face that we are handling them well. Your Committee headed by Keith Orange (Finance Chair) are very confident we can deliver that confidence.

Function Centre

With the exiting of the DHB, we do thank them for their time here; we **reaffirm our desire to be the number one function** venue in Napier and its surrounds. The Function enquiry and conversion rate is very good. At the same time we are being careful to ensure that we remain a "Club".

The Management Team led by Christian are likely to hold **an invitation only open day** in March 2023 to corporates in the area to offer them our facilities for functions both big and small.

Our website is worth a visit www.taradaleclub.co.nz

Staffing

Once again we thank our staff, which work tirelessly for the common good of the TC. Their efforts and commitment deserve our gratitude.

February 2023

On top of the normal functions that you will see advertised we have the National over 60 Cricket tournament and they will be socialising and eating in the Weka and Fantail Rooms 7 - 9 Feb 23, which is mid week.

We, your Committee and the Management are excited about what we can achieve in 2023. Clearly we cannot do it without your support and commitment.

See you at the club

Gerald McCarthy Committee Chair 2 February 2023